

G12 Consulting

Capability statement

Management consulting for ground engineering contractors

Hands-on delivery, commercial and tender support — from people who've run the work — backed by integrated management platforms built in each client's own Microsoft 365.

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1 About G12

G12 Consulting is a Sydney-based consultancy founded on decades of hands-on ground engineering delivery — rope access, rockfall protection, sprayed concrete and slope stabilisation work across Australia. That delivery discipline is applied in two connected streams: management consulting for contractors, and the integrated management platforms their businesses run on.

G12 does not construct. The boundary is platform build and management consulting, so there is never a conflict of interest with the contractors we serve.

2 Services

Consulting & delivery support

- Project delivery & commercial support — contract administration, correspondence and notices; variations, claims and progress reporting; programme, cost and document discipline on live jobs.
- Bid & tender support — estimating and pricing for ground engineering scopes; tender writing, methodology and submission assembly; pipeline and opportunity tracking as a system.
- Technical advisory — methodology and specification review (rope access, rockfall, sprayed concrete, anchors); ISO 9001 / 45001 / 14001 system design and audit readiness; systems and information architecture advice.

Platforms

- Integrated management platforms — hub-and-spoke SharePoint platforms covering document control, plant & equipment, correspondence, specifications, compliance, and tenders & bids, aligned to ISO 9001 / 45001 / 14001.
- Automation & integration — Power Automate workflows, Microsoft Graph and PowerShell automation, Power BI reporting over live operational data.
- Tenant setup & migration — Microsoft 365 tenant establishment, Entra ID governance, and migration from Google Workspace or legacy file shares.

3 Approach

- One hub, many spokes — a central hub carries the standards; each function is its own spoke. One copy of any document, one library per purpose.
- Your tenant, your data — everything is built inside the client's own Microsoft 365. The client owns every part of the platform.
- Governed from day one — naming conventions, version control, permissions and document numbering designed in at the start, not bolted on before the audit.

4 Engagement models

- Platform build — fixed-scope design and deployment, handed over documented and working.
- Embedded management — G12 runs and develops the platform as the client's systems arm.
- Delivery & commercial support — hands-on support on live jobs, for a project, a pinch point or a season.
- Advisory — independent, engineering-literate advice before the client commits to anything.

5 Sectors

Rope access & slope stabilisation · Rockfall protection · Sprayed concrete · Ground anchors & soil nailing · Civil & earthworks · Specialist contracting

6 Experience

Australian Slope Retention

Full integrated management system built inside ASR's own Microsoft 365 environment — hub-and-spoke SharePoint platform across document control, plant, specifications and correspondence, with controlled document numbering and version control from day one. Owned and operated in ASR's tenant with no third-party platform fees.

Ropecrete Geotechnical

Platform deployment underway on the same hub-and-spoke model: migration from Google Workspace into a governed Microsoft 365 tenant, with business development, tender tracking and estimating built as a system.

O'Sullivan Ground Engineering

SharePoint environment managed by G12 within the client's own tenant.

7 Key personnel

Anthony Kinsella — Founder & Principal Consultant

Anthony founded G12 Consulting on a career spent delivering ground engineering work — rope access, rockfall protection and sprayed concrete — before turning that same discipline toward the commercial management and systems contractors run on. He is the sole architect of every platform G12 delivers.

8 Company details

Entity	G12 Consulting Pty Ltd
ABN	74 774 948 153
Location	East Hills, Sydney NSW
Contact	Anthony Kinsella — 0414 956 643
Email	tkinsella@g12consulting.com.au · admin@g12consulting.com.au
Web	g12consulting.net

Insurances and client references available on request.